# List of Competencies for On-the-Job Training (OJT) Work-Study Diploma in Integrated Supply Chain Management (Wholesale Trade)

Note: LOC is subject to changes due to curriculum review/ development

S/N	List of Competencies (Standard)	Company to indicate '√' for OJT competencies it can provide		
1	Handle marketing channels			
2	Provide administrative support for marketing strategies			
3	Handle marketing campaigns			
4	Handle organisational and product branding			
5	Manage online business activities & transactions			
6	Analyse business data			
7	Prepare business data			
8	Manage sales accounts			
9	Create sales opportunities			
10	Provide administrative support for sales strategies			
11	Manage stakeholder relationship			
12	Develop procurement plan			
13	Manage supply selection process			
14	Manage procurement activities			
15	Utilise procurement systems capabilities			
16	Perform warehousing tasks			
17	Handle inventory planning			
18	Provide support for inventory audits			
19	Perform freight forwarding tasks			
20	Manage trade documentation			
21	Perform sustainability practices for continuous improvement			
22	Maintain regulatory compliance and standards			
23	Deploy assessment tools to benchmark initiative performance			
24	Build effective team relationship			
25	Manage departmental resources			
26	Manage team performance			
	Sub-total of Competencies (Standard)			

	S/N	List of Competencies (Standard)	Company to indicate '√' for OJT competencies it can provide		
İ	List o	f Competencies (Company-specific)			
	1				
	2				
	3				
	4				
	5				
	6				
		Sub-total of Competencies (Company-specific)			
N	ote:				
<ul> <li>a) Company must be able to provide OJT for at least 75% of the List of Competencies (Standard).</li> <li>b) If company is unable to meet the 75%, please propose alternate course-related competencies which are unique to company operations. Alternate competencies are capped at 25%. [i.e. 50% of the list of competencies (standard) + 25% alternate competencies (Company-specific)].</li> <li>c) All alternate competencies (Company-specific) must be reviewed and endorsed by ITE.</li> <li>d) Trainees must receive OJT and be assessed for All competencies selected in this List.</li> </ul>					
T	otal no	of competencies selected by company for OJT  of competencies listed (standard & company specific)  age of selected competencies			

## **MODULE SYPNOSIS – WSDip in Integrated Supply Chain Management** (Wholesale Trade)

### **Course Objective**

This Work-Study Diploma in Integrated Supply Chain Management (Wholesale Trade) programme offers you a gateway into the exciting world of wholesale trade. It aims to equip trainees with essential skills, knowledge and professional attributes in managing wholesale and international trade operations, including inventory management, warehouse logistics, freight forwarding, sales and marketing, sourcing and procurement.

Additionally, trainees will develop expertise in leveraging digital commerce and data analytics to drive sustainable solutions within the global trade landscape, as well as hone their negotiation and stakeholder management skills to ensure compliance with international trade regulations and foster strong industry relationships.

#### **Job Roles**

A Business & Operations Executive takes on a key role in supporting and driving core business functions from a hands-on perspective. This includes managing trade operations, inventory, and logistics, as well as handling commercial activities like sales, marketing, sourcing, and procurement. The role also focuses on leveraging digital commerce and data analytics to implement sustainable solutions and applying key professional skills, such as negotiation and stakeholder management, to ensure compliance and build strong industry relationships.

Modules Synopsis (TBA)
Wholesale & International Trade
Warehouse & Inventory Management
Freight Management
International Marketing & Business Development
Procurement & Supply Management
Digital Commerce & Data Analytics
Digital Commerce & Data Analytics
Digital Johnnerce & Data Allarytics
Implement programmes to support sustainable initiatives
Company Project
On completion of the module, trainees should have applied their acquired competencies in an

authentic project that would value-add to the company.

## TRAINING PATTERN SCHEDULE

**WSDip in Integrated Supply Chain Management (Wholesale Trade)** 

Day Release - Trainees attend 1 to 2 days of lessons per week at ITE, with the remaining work-week spent at the workplace for On-the-Job Training.

April'26 Intake	April – June 2026		July – September 2026		October – December 2026		January – March 2027	
1 <sup>st</sup> Year Off-JT @ ITE	1 day/week (Thursday)	ITE Vacation (June) 4 weeks	1 day/week (Thursday)	ITE Vacation (Sept) 2 weeks	1 day/week (Thursday)	ITE Vacation (Dec) 4 weeks	1 day/week (Thursday)	ITE Vacation (March) 2 weeks
April'26 Intake	April – June 2027		July – September 2027		October – December 2027		October – December 2028	
2 <sup>nd</sup> Year Off-JT @ ITE	1 day/week (Thursday)	ITE Vacation (June) 4 weeks	1 day/week (Thursday)	ITE Vacation (Sept) 2 weeks	1 day/week (Thursday)	ITE Vacation (Dec) 4 weeks	1 day/week (Thursday)	ITE Vacation (March) 2 weeks
April'26 Intake	April – June 2028		July – September 2028					
3 <sup>rd</sup> Year Off-JT @ ITE	1 day/week (Thursday)	ITE Vacation (June) 4 weeks	1 day/week (Thursday)	ITE Vacation (Sept) 2 weeks	WSDip Programme 2026 Start: 1 April 2026 End: 30 September 2028 Duration: 2.5 years  Final results release may be later than programme end date			